# Cahoot

## Intelligent Shipping Software

Humanless | Cost-Efficient | Future-Ready

# Our Next-Gen Advantage

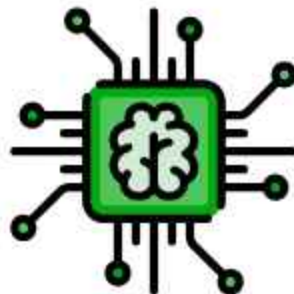**Humanless**
Automatic shipping labels for all orders done within minutes of order creation.

**Cost-Efficient**
Always picks the lowest cost label thats meet your delivery guarantee.

**Future-Ready**
Continually optimizes. Proactive tracking. Multi-warehouse.

# Our Shipping Software
## Does the Work for You

Getting the optimal label with a

## Manual Legacy Software

1. Login
2. Figure out which orders ships today
3. Open an order
4. Fix address issues
5. Figure out which warehouse has inventory
6. Assign a warehouse based on zip
7. Determine packaging
8. Check shipping rates for each carrier
9. Pick the cheapest carrier
10. Print label
11. Move on to the next order
12. Fix address issues
13. Figure out which warehouse has inventory
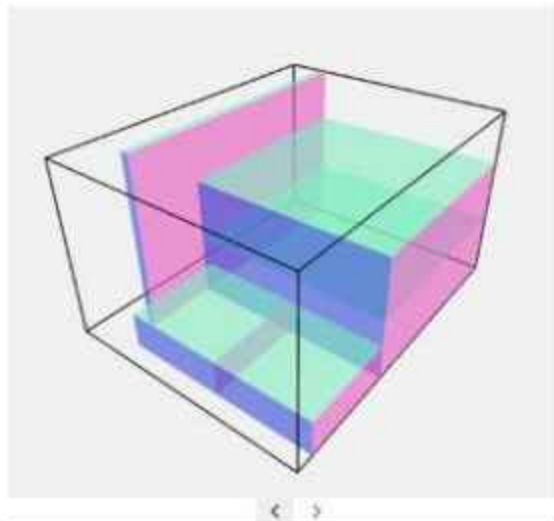
**5+ hours**

**For 1000 orders**

Getting the optimal label with

## Cahoot.

1. Login
2. Verify corrections
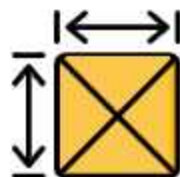3. Print labels for today

**15 minutes**

For 1000 orders

## Smarter Packaging Decisions
For Your Complex Orders

| Packaging | % Space Used |
|-----------|--------------|
| 9x7x5 | -too small- |
| 14x8x6 | 65% |
| 9x9x9 | 60% |
| 12x8x8 | 57% |
| 16x8x8 | 43% |
| 14x9x9 | 39% |

### 3D Package Manager
Our tool helps you decide which packaging will fit best your multi-quantity orders

### Machine Learning
The system remembers your past packaging decisions, so future orders can be quickly optimized

**Performance (Your Orders)**

| Rate | 30 days | 60 days | 90 days |
|---|---|---|---|
| On-time Shipment Target: over 99% | 94.0% | 62.0% | 77.1% |
| On-time Delivery Target: over 99% | 62.1% | 62.1% | 61.2% |
| Order Exclusion Target: under 2.5% | 0.0% | 0.0% | 0.4% |

**Shipment Insights** ↻ Refresh ⓘ

| Metric Name | Today | Yesterday | 30 days |
|---|---|---|---|
| Orders Not Yet Shipped | 24 | 18 | 213 |
| Labels Printed Late | 0 | 7 | 122 |
| Returned to Cahoot | 0 | 0 | 0 |
| Returned to Sender | 0 | 0 | 0 |
| Late Origin Scans | 0 | 8 | 117 |
| Carrier Exceptions | 1 | 0 | 3 |
| Carrier Missed SLA | 0 | 3 | 460 |
| Eligible Orders Shipped Outside Cahoot | 6 | 19 | 315 |
| Package Scan Weight / Dim Mismatch | 11 | 43 | 340 |

# We Go Further to
# Optimize Fulfillment

## Carrier Performance
File carrier claims with confidence. Keep track of any carrier exceptions and missed SLAs.

## Warehouse Performance
Measure and monitor your warehouses' performance like on-time shipping and missed scans.

# Deliver an Exceptional
# **Customer Experience**

### Branded Tracking Page
Curate your tracking experience, send meaningful updates, and upsell other relevant products.

### Proactive Notifications
Stay on top of delays and let your customers know about them before they get frustrated.

# Multi-Warehouse Shipping
## Without the Headache

### Automatic Routing
Cahoot automatically compares every service in every warehouse location that has inventory. Then it generates the optimal shipping label.

### All Orders in 1 system
Thanks to Cahoot's seamless integrations with shopping carts, marketplaces, and ecommerce platforms, all your orders will be managed from the same simple dashboard.

### Dramatically Reduced Errors
ShipStation and similar legacy shipping software were not designed for multiple locations. Our native support for multiple locations eliminates duplicate shipments.

HQ, IN

Branch, CA

Branch, FL

# Rich Integrations with
# Sales Channels & Carriers



Inventory Sync ✓  |  Integrated Ship By Dates ✓  |  Tracking Info Update ✓  |  Flat-Rate Services ✓

# The Features You Need

We make sure your operations are smooth and painless.

### Address Checking
Automatically verifies delivery addresses for all orders, avoiding costly return-to-senders.

### Product Catalog Import
Effortlessly create products in the system from channel catalog imports.

### SKU Bundles & Aliases
Easily create product bundles for your SKUs and we'll pack them together when ordered.

### 3D Package Manager
Our tools help you pick the most efficient box to ship goods safely while minimizing shipping costs.

### Deep Integrations
Sophisticated integration with other sales channels that prevents confusion and double shipments.

### Carrier Integrations
Cahoot always generate the best labels even when carrier APIs are unreliable.

### Flat Rate Services
Special support for flat rate services like FedEx OneRate that require special handling.

### Data Privacy
The highest standards for data privacy. Only the bare minimum data is provided to the warehouse.

### Gift Notes
With Cahoot your customers can add gift messages to their orders.

### Inventory Sync
Sync inventory levels between Cahoot and your sales channels, avoid overselling.

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# Handle Exceptions With Ease

Features that make it easy to solve issues and recover from setbacks.

**Proactive Notifications**

Stay on top of delays easily and let your customers know about them before they get frustrated.

**Toggling Locations On/Off**

Enable/disable locations easily if inclement weather occurs and continue shipping as promised.

**5-Point Tracking**

Easily track down the status of orders from label print, pack, pickup, delay and delivery.

**Communications Module**

Stay on top of all communications across different fulfillment. Readily available for all users.

# Optional Capabilities

Additional value-added services that meet your unique needs.

**Branded Tracking Page**

Curate your tracking experience, send meaningful updates, and upsell other relevant products.

**Your Warehouse + Us**

Keep your current operations, we only ship your order if it's faster & cheaper from our warehouse.

**Your Vendor + Us**

Have a favorite vendor? Add your favorite 3PLs as part of your Cahoot solution.

# Getting Started is Easy
## 3 Steps to Optimized Fulfillment

**Connect Accounts**
Connect your channels
and carriers to Cahoot

**Training & Onboarding**
All your listings will be imported
automatically, and our team will
help you get ready to go

**Ship!**
That's it, shipping labels
will be generated within
minutes of an orders

Power of Many™

# Thank you!

**Contact:**
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